

Message Text

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R 160735Z SEP 76
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TO USDOC WASHDC
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E.O. 11652: N/A

TAGS: BTRA, BEXP, KU

SUBJECT: FOREIGN BUYER PROGRAM: VISIT OF SHUAIBA AREA
AUTHORITY ENGINEERS

1. MR. MAHER BADRAN, DIRECTOR OF MARINE CONSTRUCTION AND MAINTENANCE WITH THE SHUAIBA AREA AUTHORITY, PLANS VISIT THE UNITED STATES AND HAS ASKED EMBASSY AND USDOC ASSISTANCE IN MEETING REPRESENTATIVES OF U.S. FIRMS. SHUAIBA AUTHORITY HAS MOST OF KUWAIT'S HEAVY INDUSTRY INCLUDING REFINERY, PETROCHEMICAL PLANTS, POWER STATIONS, AND FERTILIZER PLANTS, AND IS SITE OF NEW GAS GATHERING PLANT. SHUAIBA IS LOCATED APPROXIMATELY 25 MILES SOUTH OF KUWAIT CITY AND HAS ITS OWN PORT AND HARBOR FACILITIES.

2. MR. BADRAN WILL BE ACCOMPANIED BY MR. ALI MATER, DIRECTOR OF THE SHUAIBA AUTHORITY'S TECHNICAL DEPARTMENT. BOTH MEN ARE VISITING AT THE REQUEST OF A U.S. FIRM, OCEAN COUNTRY DIVING, 910 BOYD ST., TOMS RIVER, NEW JERSEY 08753, PHONE (201) 244-0747. OCEAN COUNTY DIVING HAS MADE APPOINTMENTS FOR BADRAN AND MATER WITH SIKI CHEMICAL CORP., LINDHURST, N.J.; MARINE PERMA CEMENT CORP., MIAMI, FLA.; ADHESIVE ENGINEERING CO., SAN CARLOS, CAL.; FIBERCAST CO., TULSA, OKLA; AND, CONEMSCO, HOUSTON, TEXAS.

3. MR. BADRAN HAS ASKED THAT EMBASSY/USDOC INFORM U.S. FIRMS IN THESE CITIES OF VISIT. THEY WISH TO MEET FIRMS ENGAGED IN MARINE CONSTRUCTION, MANUFACTURING FIBER CAST
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PIPES AND MANUFACTURING ADHESIVES OR OTHER MATERIALS

USED IN MARINE CONSTRUCTION. MR. BADRAN AND MR. MATERI WOULD ALSO LIKE TO VISIT THE PORT OF HOUSTON IN CONNECTION WITH THESE SUBJECT AREAS. THEIR VISIT IS SCHEDULED FOR TWO WEEKS DURATION TO BEGIN AS SOON AS OCEAN COUNTY DIVING HAS COMPLETED SCHEDULE. THEY WILL PROBABLY ARRIVE IN THE U.S. DURING FIRST WEEK IN OCTOBER.

4. ACTION REQUESTED: BOTH MEN WOULD LIKE USDOC ASSISTANCE IN CONTACTING COMPANIES IN THE SAME AREAS WHERE APPOINTMENTS HAVE BEEN MADE BY OCEAN COUNTY DIVING, I.E., NEW JERSEY, FLORIDA, TEXAS, OKLAHOMA AND CALIFORNIA. THEY ARE PREPARED TO EXTEND THEIR VISIT BEYOND TWO WEEKS IF NECESSARY.

5. COMMENT: EMBASSY DOES NOT RPT NOT WANT TO INTERFERE IN SCHEDULE ALREADY SET UP BY U.S. FIRM. SUGGEST USDOC CONTACT OCEAN COUNTY DIVING TO SEE WHERE SCHEDULE CAN BE SUPPLEMENTED. ANY ADDITIONAL SCHEDULING CAN BE COMMUNICATED TO BADRAN AND MATERI THROUGH U.S. EMBASSY KUWAIT.
MAESTRONE

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